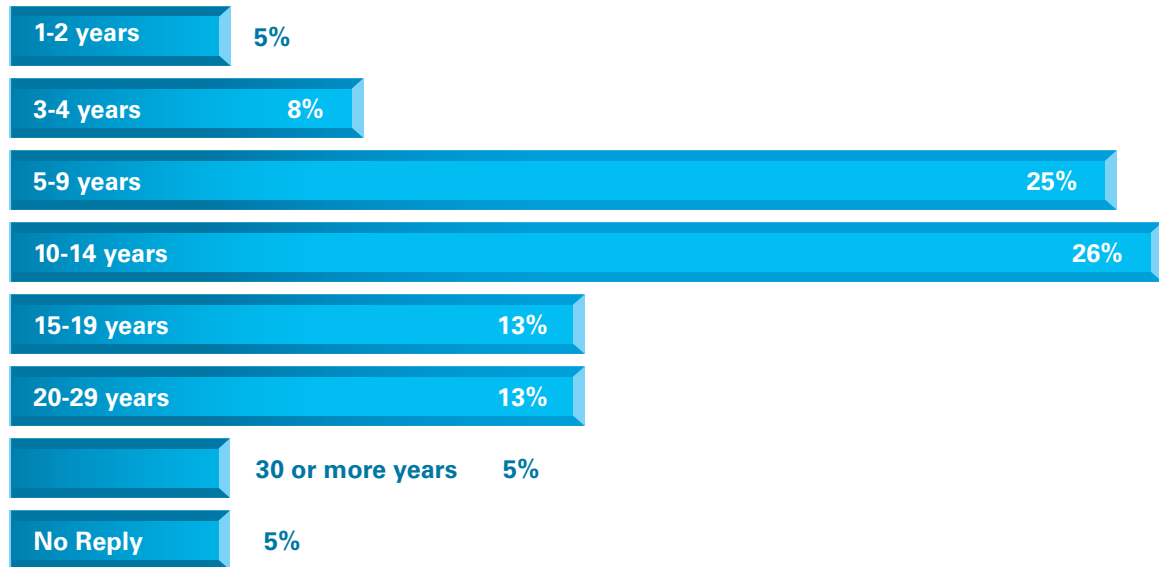
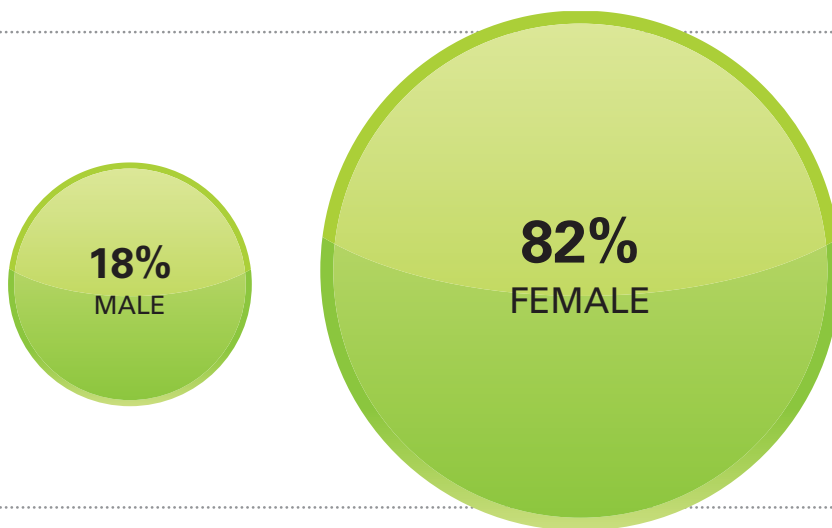


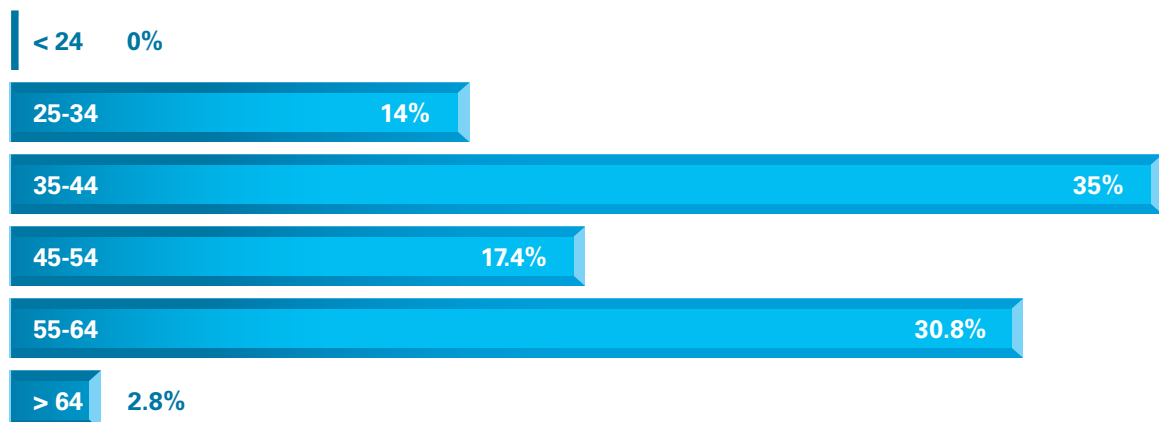
Years in the CME/Meetings Industry



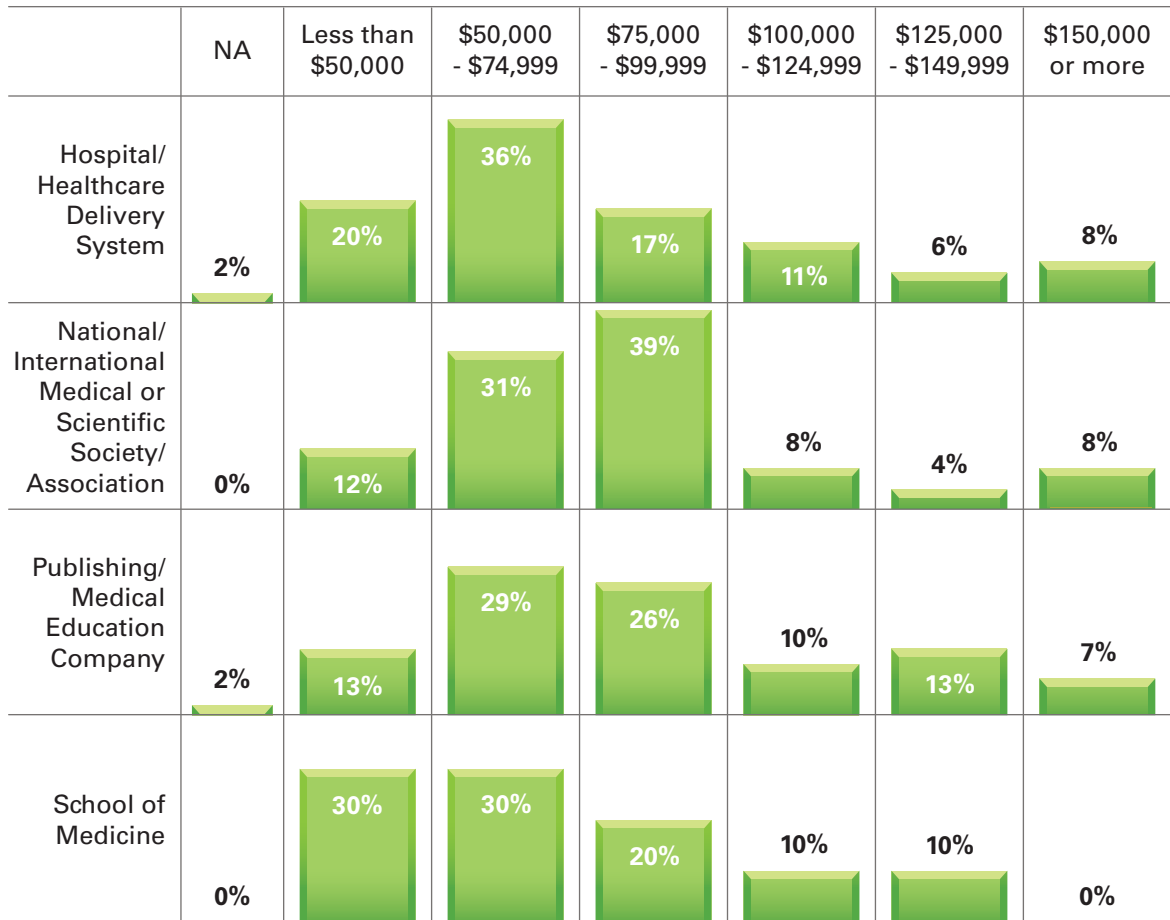
Gender



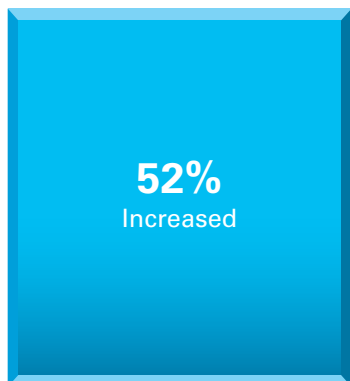
Age



Annual Salary (by industry segment)



Salary Changes (2010-2011)

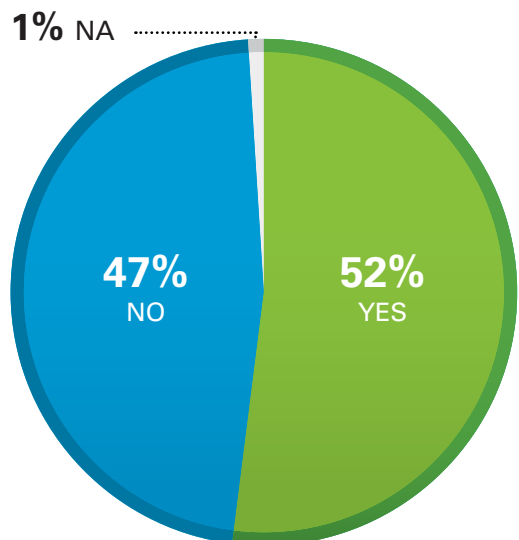


39%
Stayed the Same

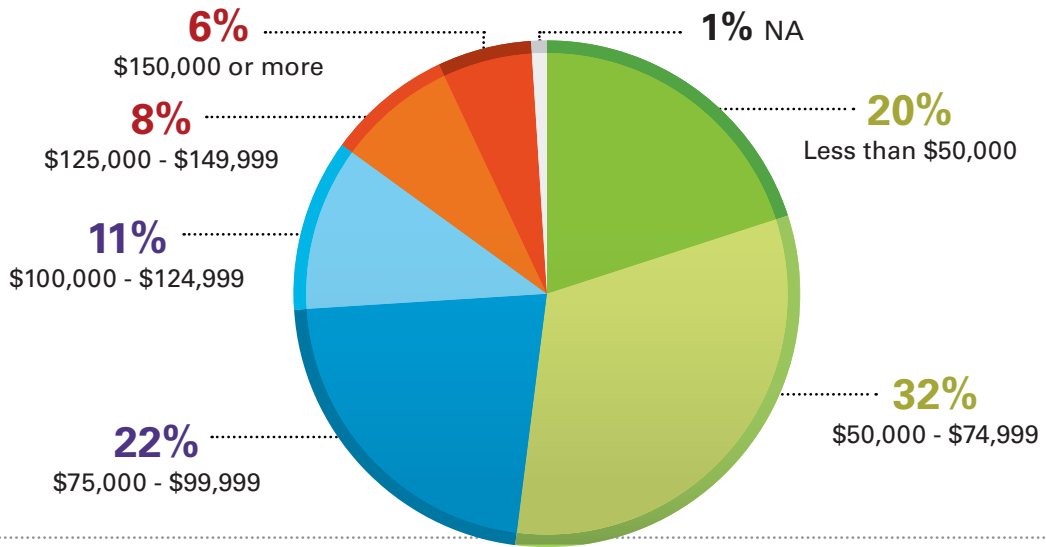


(2% NA)

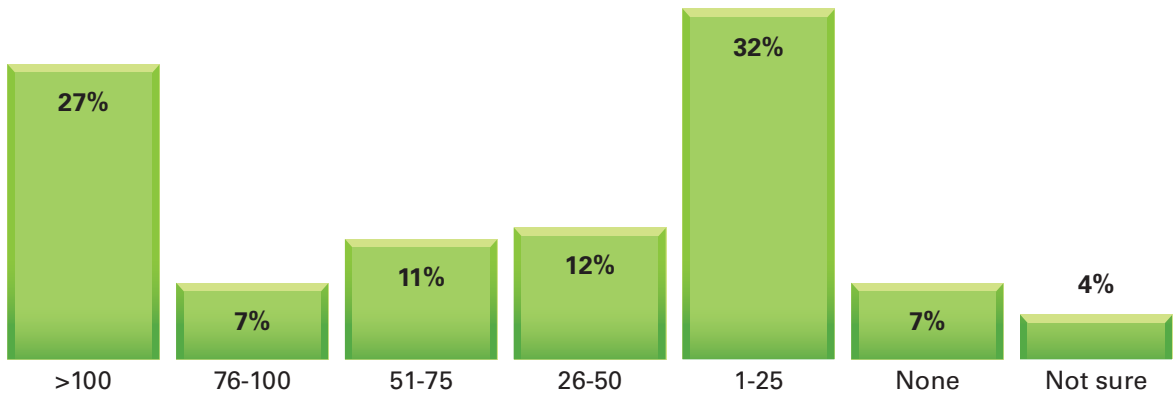
Do you expect a salary increase in 2012?



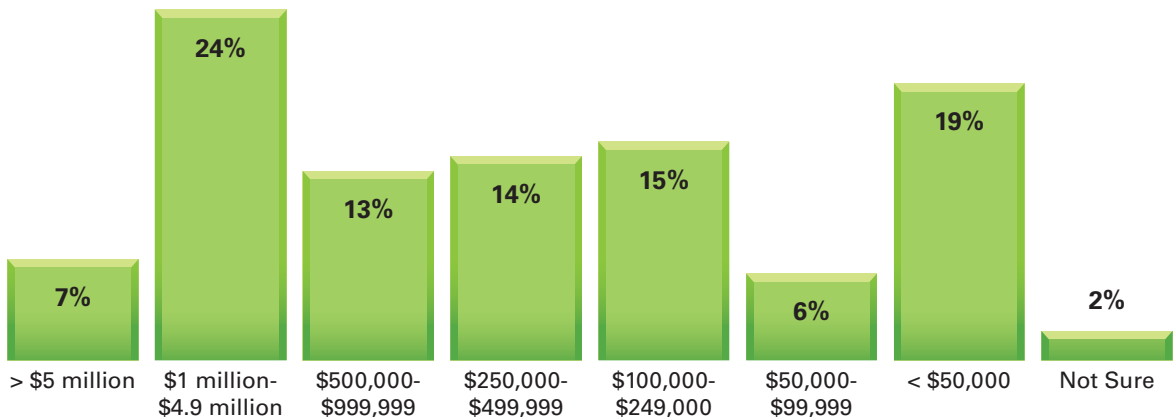
Annual Salary (total for industry)



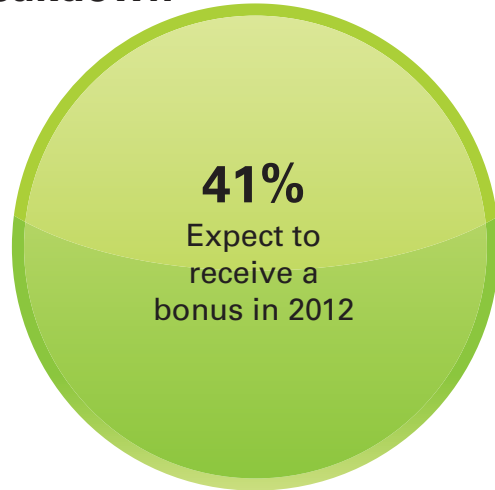
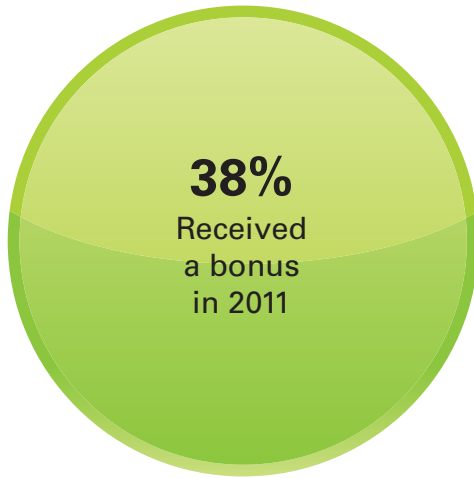
Number of CME/CPD Activities Department is Responsible for Per Year



Department's 2011 Budget for CME/CPD Activities



Bonus Breakdown



Staffing Changes

THE UP SIDE

38%

Department added one or more **full-time** employees in 2011

26%

Department added one or more **part-time** employees in 2011

34%

Plan to hire in 2012

THE DOWN SIDE

16%

Department **laid off** employees in 2011

13%

Reported they **reduced the number of hours** worked for some employees

6%

Plan to lay off staff in 2012